



UNEMPLOYMENT PLANNING: YOU HAVE BEEN LAID OFF—NOW WHAT?

Long gone are the days when an individual started working at one company, slowly but surely worked his/her way up the corporate ladder and then retired from that same company thirty or forty years later with a gold watch. Nowadays, you are considered lucky if you can stay with one company for longer than five or ten years. Some people believe they can never be fired or laid off, but it happens. Being prepared can ease

Stressful situations are handled better when you are prepared. We teach children with 'fire drills', etc. Here are some thoughts from the experts regarding on what to do the 1st 24 hours if you are laid off. It's a **displacement fire drill**.

1. **Stay calm and respectful** to the one delivering the news. It was likely not in their power to make the decision and more importantly, they will remember you as respectful if they are ever in a position to hire in the future.
2. **Listen carefully** to the displacement op-

tions offered by your company. Take advantage of the services offered. Some include resume building, how to use internet services for finding job opportunities, and interviewing skills. Always included are how to contact government unemployment services.

3. **Chill.** It is important to have a good, positive attitude when you contact family, friends, and colleagues as you network to find new opportunities. Do not 'bad mouth' your former company or it's

management. Your networking contacts will be less likely to recommend you if they are concerned about your attitude.

4. **Network, network, network.** According to the U.S. Bureau of Labor Statistics, 70% of all jobs are found through networking. The best time to develop relationships for networking is before you need to draw on them in a time of crisis.

APICS Meetings are a great way to network. For information about the current Professional Develop Meeting (PDM) simply make a visit to <http://apicsutah.org/pdm.php>

INSIDE THIS ISSUE :	
President's Message	2
Professional Development Event for this month	2
Calendar of Events	3
Education Corner	3
About APICS	4
Board of Directors	4

HAVE YOU VISITED THE JOB CENTER?

There are jobs listed on the APICS Utah Website!

Don't miss your opportunity. Titles include:

Purchasing Manager
Supply Chain Mgr
Senior Buyer
And more

<http://apicsutah.org/jobs.php>



PRESIDENT'S MESSAGE

Stepping away from our usual President's Message, this month's message comes from the CEO of APICS Association.



Recently, APICS members began to receive Operations Management Now—

Insights into Weekly News and the APICS OMBOK (Operations Management Body of Knowledge). This weekly newsletter from Abe Eshkenazi, CEO of APICS. The following is an excerpt from the latest edition of that newsletter.

In the News

The global economic crisis is on everyone's minds. This week, U.S. President Barack Obama gave his first congressional speech. While he conveyed hope and optimism, Obama didn't misrepresent what will be a hard path. "The impact of

this recession is real, and it is everywhere," Obama said in his address. "Tonight, I want every American to know this: We will rebuild, we will recover, and the United States will emerge stronger than before."

We wait to see if Obama will be able to transform his rhetoric into action. Experts believe one key indicator will be avoiding 10 percent unemployment. Early February numbers from the U.S. Bureau of Labor Statistics cite unemployment at 7.6 percent. In addition, orders to U.S. manufacturers for big-ticket goods dropped 5.2 percent in January, which was a more significant dip than predicted.

Glimpsing the Future

Our colleagues at AMR Research pose a provocative question: "Are we entering a depression, or are we experiencing a painful metamorphosis into a new global economy?" AMR researchers suggest that information soon will be the key commodity of world business. They analyzed U.S. Commerce Department data and concluded information sales now are greater than sales in agriculture. Soon, information sales also will overtake manufacturing sales, which are leveling in the United States. [For the rest of this article, see your copy of Operations Management NOW. Watch your email for future editions.](#)

THIS MONTH'S PROFESSIONAL DEVELOPMENT EVENT**Strategy and Tactics For Supply Chain Performance.**

In these lean times everyone is looking for Cost Improvements that effect the company's bottom line.

Join us to learn how 3PL providers are positioned to do just that!

Our presenter is Lance Rose.

Date: Thursday, March 19th, 2009

Time: 6:00—8:00p

Place: Marie Calendars

963 E Fort Union Blvd.

Midvale, Ut

801-561-9243

Cost: \$17.99 + tax and tip (pay at event)

RSVP is required—deadline is Tues, March 17th

RSVP with meal choice to Amy Jerabek at 801-733-4479 or jajerabek@msn.com

Meal choices are:

Grilled Lemon Chicken

Chicken Broccoli Pasta

Home style Meatloaf

All meals include drink, salad, cornbread and pie.



CALENDAR OF UPCOMING EVENTS (SUMMARY)

March

19 PDM—Strategies & Tactics for Supply Chain Performance—
 details pg 2

April

1 Course—Basics of Supply Chain Management (Weds 4/1-6/3)
9 PDM—Joint Meeting with NAPM

May

21 Top Management Night—Lean Accounting

June

18 Plant Tour

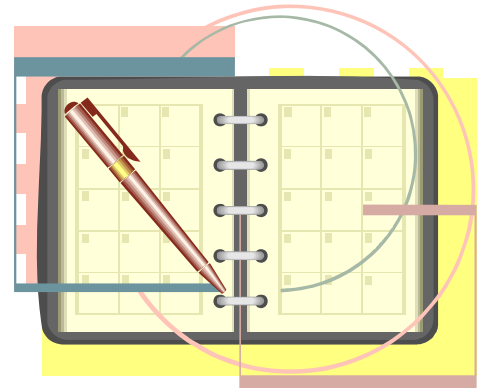
August

20 PDM— Stanley Fawcett featured speaker

October

4-6 APICS International Conference and Expo—Toronto

Calendar of Events also on www.APICSUtah.org



Calendar of Events

Calendar of Events also on
www.APICSUtah.org

EDUCATION CORNER

The Salt Lake Chapter offers a variety of learning opportunities focusing on the APICS Body of Knowledge. Courses can be standard Certification classroom, or online. We will also customize a course for your company.

Salt Lake APICS Chapter, in partnership with Weber State University, offers all the courses to prepare individuals for certification exams in Production and Inventory Management and Supply Chain Management. **Go to <http://apicsutah.org/eventsedu.php> for the current education calendar.**

WSU has extensive public and private resources to meet any training/education need your organization faces. Our team spe-

cializes in designing programs to meet the specific content, location, and schedule needs of your organization. Courses can be customized by content and format to fit your organization's individual environment and can be delivered on-site, day or evening.

Additionally, WSU offers a wide variety of public enrollment courses at several locations and times across the Wasatch Front. Career advancement and professional certification

training programs are available in many areas such as Supply Chain Management, Quality Management, Operations Management, Communications, Customer Service, Information Technology, Leadership and Supervision to name a few.

For information about these programs, contact Bill Cochran, Salt Lake Chapter VP Education, at 801-626-7271 or bcochran@weber.edu. Also visit our training Web site at weber.edu/businessstraining.

"The illiterate of the 21st century will not be those who cannot read and write, but those who cannot learn, unlearn and relearn."

-- Alvin Toffler



For Complete Information To view course descriptions, registration information, etc, please go to <http://apicsutah.org/eventsedu.php>

APICS SALT
LAKE CHAPTER

PO Box 1017
SLC, UT 84110

Phone: 801.244.9273
E-mail: merri.rich@infor.com

APICS builds operations management excellence in individuals and enterprises.

Look to APICS to provide the education, training, and resources you'll need to boost productivity and profitability.

Thousands of dedicated professionals and their employers rely on APICS membership to improve skills, master critical concepts, and acquire up-to-date information on trends and business challenges.

With APICS, realize increased productivity, a competitive advantage, and lasting success.

For access to the premier body of knowledge in operations management, join the APICS community today.



Advancing Productivity,
Innovation, and Competitive
Success

WWW.APICSUtah.org

Volunteers are seldom paid; not because they are worthless, but because they are PRICELESS! –author unknown

YOUR 2008-2009 BOARD OF DIRECTORS

President	VP Education	
Grant Dalton	Bill Cochran	slbod@apicsutah.org
Director of Administration — open	VP Membership/Marketing	
	Amy Jerabek	
Treasurer	VP Programs	
Shellie Gierloff	Kris Baird	
VP Publicity	Past-President	
Mehul Kapadia	Merri Rich	

