

Newsletter

www.apicsutah.org

President's Message

Your Chapter Needs You!

By Merri Rich – President, Salt Lake Chapter of APICS

You know that APICS is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. APICS' certification programs, training tools, and networking opportunities increase workplace performance.

You may not know that APICS is built on volunteerism? Your chapter officers are charged with the effective administration and operation of the Salt Lake Chapter and they do this for no pay?

The truth is – money isn't everything! Each chapter officer has their own definition of 'what's in it for me', but as a long-time volunteer, I know that personally, chapter involvement has given me the accelerated opportunity to manage and understand a business end-to-end. APICS Chapter officers are responsible to manage the financial, operational, sales/customer service, and marketing aspects of the business that is APICS.

Does this sound familiar? If you are a reader of this monthly message, this may sound familiar. Last June and again in March, I reminded you that APICS counts on volunteers. My purpose in reminding you of this fact is that the time has come to staff our Board of Directors for the 2007-2008 fiscal year. Serving your chapter is a unique opportunity to give back to APICS and your peers.

Call for volunteers. Volunteers are always needed and appreciated. If you have questions about involvement, or would like to serve your chapter, whether in an on-going role, or to assist with a one time event, please contact me at merri.rich@infor.com, or call 801-244-9273.

New officer training is taking place in July in northern California. This program focuses on the fiduciary, strategic, and financial responsibilities of officers. All expenses paid, training is provided to help you understand the duties and responsibilities of each role.



*Merri Rich 2007-2008
Salt Lake Chapter President*



- Salt Lake Chapter Board and volunteer positions
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Westinghouse Electric Company / Nuclear Fuel
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WSU Adjunct Faculty
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- Salt Lake Chapter Newsletter input:
Articles, case studies, job openings, stories of general interest to our membership.
See box below

Wanted

Articles, Case Studies,
Stories of general
interest to
our membership.
e-mail to
Newsletter Editor
marywhite2002@msn.com

No Dinner meetings in July and August.

See you in September!



Employment Opportunities

Advance your career in the dynamic nuclear power industry by joining the worldwide, motivated team of employees at Westinghouse Electric Company, the global leader in nuclear operations, experience and technology.

Westinghouse Electric Company Nuclear Fuel, is seeking a Senior Sourcing Specialist in its Global Supply Chain Management department in Ogden, Utah. Apply on line at www.westinghousenuclear.com

In this position, a Sourcing Specialist will perform the following duties:

- Develop commodity sourcing strategies for assigned commodities and deliver to identified commodity procurement goals
- Lead collaborative, cross-functional commodity teams to develop, implement and maintain commodity strategies in concert with the globally integrated commodity plans; prepare or participate in the preparation of negotiation plans and contractual agreements to meet lowest total cost and cycle time, make vs. buy, quality, delivery, technology, product development, asset management, security of supply, supplier diversity, supplier relationship management, supply quality improvement and continuous improvement goals, plans and metrics.

A successful candidate will have 4-6 years of commodity management experience in a manufacturing environment; Global sourcing experience is re-

Job Description: Sourcing Manager/Sr. Sourcing Specialist (Band 7)

Major Responsibilities:

- Develop commodity sourcing strategies for assigned commodities and deliver to identified commodity procurement goals
- Lead collaborative, cross-functional commodity teams to develop, implement and maintain commodity strategies in concert with the globally integrated commodity plans; prepare or participate in the preparation of negotiation plans and contractual agreements to meet lowest total cost and cycle time, make vs. buy, quality, delivery, technology, product development, asset management, security of supply, supplier diversity, supplier relationship management, supply quality improvement and continuous improvement goals, plans and metrics.
- Establish a strong network and foster collaboration with customers, key stakeholders, commodity team members and suppliers
- Serve as the lead in all mediation and problem resolution relating to suppliers for assigned commodities

Job Expectations:

- Plan, organize and control strategic sourcing activities in the acquisition of materials and services for assigned commodities
- Lead the development, implementation, communication and management of commodity sourcing strategies to ensure high-quality, on-time delivery, security of supply and cost competitiveness
- Develop a strong understanding and in-depth knowledge of market conditions, industry trends, developing technologies, supply chain capacity/capability, product knowledge and customer requirements
- Develop, implement and manage proposal activities, negotiation plans, contractual instruments, supplier performance, cost management and supplier relationship management practices and activities
- Travel approximately 20% to 40% of time.

Skills of Persuasion

- Must interface, influence, and persuade variety of individuals throughout business units, regions and plants concerning strategic supply management initiatives directed at total cost reductions, quality and process improvements.
- Regularly and pro-actively interface with key stakeholders such as quality, engineering, operations and all SCM CoPs areas.
- Establish approved commodity sourcing strategies

Qualifications and Key Characteristics:

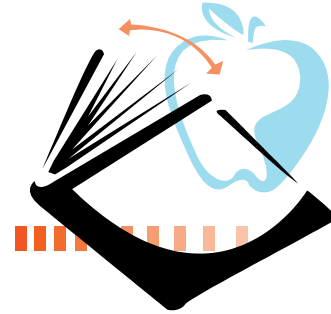
- Fluency in written and spoken English; knowledge of Japanese and Swedish is a strong advantage
- Strong organizational skills and an attention to detail
- Competency and knowledge of theory and practice of modern manufacturing practices, strong interpersonal skills with the ability to effectively establish positive working relationships with various operational and staff groups, all levels of employees and customers
- Knowledge of procurement of principle business law, economics, engineering, manufacturing, accounting and business/management techniques, legal, contractual, quality and government regulations (e.g., EEO, OSHA, NRC, DOE, ERDA, DOD, etc.) as well as relevant industry standards
- Strong analytical skills and the conceptual and analytical ability in order to define quality requirements in designs, production operations and processes
- Excellent verbal and written communication skills including the ability to prepare comprehensive analyses, procedures, reports and presentations
- Strong strategic thinking skills with the ability to make sound business judgments related to strategic supply philosophies and initiatives
- Strong computer skills with office and statistical software

Education/Experience:

- Bachelor degree in engineering, technology, science, supply chain or business.
- Master Business Admin a plus
- CPM/APICS/CPIM/Certified preferred
- 5 Years Experience
- Global Sourcing Experience



Educational Opportunities



Class: Master Planning of Resources

Class Dates: July 12 - September 13, 2007

Day: Thursdays

Time: 5:00 - 8:00 PM

Location: Barnes Aerospace: 1483 W 2550 S, Ogden, UT

Instructor: Cole Westergard

Cost: \$495.00- APICS Members, \$570.00 Non-members (Books included with the cost of the course)

Register: To register fill out the Weber State University online registration form at www.weber.edu/apics

Class: Execution and Control of Operations

Class Dates: July 11 - September 12, 2007

Day: Wednesdays

Time: 4:30 - 7:30 PM

Location: Weber State University Training & Learning Center: 915 W 1000 N (Gordon Avenue), Layton, UT

Instructor: Cole Westergard

Cost: \$400.00- APICS Members, \$450.00 Non-members (Books included with the cost of the course)

Register: To register fill out the Weber State University online registration form at www.weber.edu/apics

For further information about these courses please contact Kathy Rivera at 801-626-8544.



APICS INSTRUCTORS WANTED

Weber State University is seeking to strengthen an APICS teaching pool of CPIM/CSCP Certified Instructors. If you are interested in teaching CPIM/CSCP prep courses occasionally in the evenings or weekends as a WSU Adjunct Faculty Member please forward a resume to Kathy Rivera at krivera@weber.edu Teaching requirements include: APICS CPIM/CSCP Certification and some teaching experience. There are many great benefits to teaching for WSU. For further details please contact Kathy Rivera at 801-626-8544.



**The Association
for Operations Management**

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www.apicsutah.org



Who We Are:

APICS is a not-for-profit international educational organization respected throughout the world for its education and professional certification programs. APICS' certification programs, training tools, and networking opportunities increase workplace performance.

(there are no dinner meetings July & August)

APICS Salt Lake Chapter accepts online payments using PayPal.

<http://www.apicsutah.org/register.php>



Education Calendar Link:

<http://www.apicsutah.org/eventsedu.php>

Job Center Link :

<http://www.apicsutah.org/jobs.php>

What Can Your Chapter Do for You in 2008?

We want to hear from you! APICS is about networking and sharing of challenges and successes, as well as educating those in Operations Management. Please tell us what YOU need from YOUR chapter by contacting me at Merri.Rich@infor.com



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View the Salt Lake Chapter

Newsletter in Color

on our web page
www.apicsutah.org

Advancing Productivity, Innovation, and Competitive Success